

QUINCY AREA CHAMBER OF COMMERCE 2012 INVESTMENT SCHEDULE

GENERAL: (Wholesale, Service, Real Estate etc., not otherwise listed)

1 to 2 FTE employees.....	\$186
3 to 6 FTE employees.....	\$222
7 to 10 FTE employees.....	\$269
11 to 50 FTE employees.....	* 155 plus \$10.25 per employee
51 to 100 FTE employees.....	* 335 plus \$6.65 per employee
101 to 300 FTE employees.....	* 426 plus \$5.75 per employee
301 to 500 FTE employees.....	* 883 plus \$4.25 per employee
501 FTE employees and over.....	\$1,761 cap

PROFESSIONAL (Doctors, Architects, Accountants, Engineers)

Base rate (one principal).....	\$186
Each additional principal or partner.....	\$ 52
Each staff employee.....	\$4.25

(NOTE: If all members of partnership or group are not members, base rate is applicable to each member partner)

FINANCIAL INSTITUTIONS (Banks, Savings and Loans, Credit Bureaus)

Per Million Dollars deposits.....	\$17
(\$231 MINIMUM, \$1,761 MAXIMUM)	

HOSPITALS (Minimum \$186)..... $\frac{1}{4}$ General Business Rate

EXTENDED CARE (Minimum \$186)..... $\frac{1}{8}$ General Business Rate

HOTELS AND MOTELS (Minimum \$186).....* \$5.86 per unit

SCHOOLS (Not for profit or tax support)..... $\frac{1}{4}$ General Business Rate

ORGANIZATIONS (Not for profit).....\$186

INDIVIDUALS (Retired, Clergy, Government Employee).....\$ 76

Full Time Equivalent (FTE): To calculate dues for firms with part time employees, full time equivalents will be determined by dividing total annual employee hours by 2080)

01/01/2012



The Chamber Companion: A Complete Guide to Chamber Membership

Produced By:
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Monday-Friday 8 a.m. to 5 p.m.

About the Chamber

The Quincy Area Chamber of Commerce is an association of business owners, professionals and individuals concerned about improving the business climate in the Quincy Area and who are willing to actively do something about it. Its strength lies in the number and diversity of its membership. Both large and small businesses, from virtually every profession, are represented and influence the direction of the Chamber's programs. These programs are financed by membership investments in the Chamber.

YOU are the Chamber. The more members the Chamber has, the better it can represent the business community. It accomplishes collectively what no one business could do alone.

Mission Statement

The Quincy Area Chamber of Commerce leads the business community by aggressively promoting issues and activities that meet member needs and enhance the business climate and economic well being of the Quincy area.

Chamber Goals

- Increase and diversify membership base.
- Lead in business retention and development by promoting specific projects and forming alliances with business, government and education.
- Aggressively advocate public policies that enhance the business climate and reduce the cost of doing business.

Chamber Finances

The Chamber of Commerce is funded solely through its membership dues and profits earned by special events. We do not receive city, state or government funds. The Chamber is a 501(c)6 organization.

Chamber Committees

Ambassadors—The Ambassadors are the official hosts of the Quincy Area Chamber of Commerce. They officiate at Ribbon Cuttings and Ground Breakings; recruit new members into the Chamber and work to retain the current membership.

Board of Directors—The government and policy making responsibilities of the Chamber is vested in the Board of Directors which controls its property, is responsible for its finances, and direct its affairs. This group of up to 24 Chamber members are elected by the membership.

Legislative Committee—Educates and motivates membership to support local, state and national legislative policies that enhance the business climate.

Technology Committee—Provides educational seminars on technological advances. Meets at 7:30 a.m. on the first Tuesday of every month at the Oakley Lindsay Center.

Directors and Staff

2012 Board of Directors

Executive Committee

<i>Chairman</i>	David Hetzler, Jr.	Gardner Denver
<i>Chairman-Elect</i>	Jeff Spear	Hansen-Spear Funeral Directors
<i>Treasurer</i>	Danielle Fleer	Danielle Fleer CPA, PC
<i>Immediate Past Chairman</i>	Terry Traeder	Traeder's TNT Yamaha
<i>Vice Chairman</i>	Tanner Freiburg	Freiburg Insurance Agency
<i>Vice Chairman</i>	Mike Hilfrink	Quincy Herald-Whig
<i>Vice Chairman</i>	Dave Rakers	First Bankers Trust Company

Board of Directors

Joy Berhorst	Domestics, Etc.
Mike Bickhaus	Schmiedeskamp, Robertson, Neu & Mitchell
Jim Broemmer	Adams Telephone Co-operative
Jeremy Farlow	Farlow Realty
Lonny Lemon	Quincy Public Schools
Mike Moyers	STARadio WTAD-WCOY-WQCY-KGRC-WZZK
Terry Myers	ADM Alliance Nutrition
Darin Prost	Pro-One Design
Dave Rakers	First Bankers Trust Company
Bill Romans	Allied Waste Services of Quincy
Scott Ruff	Edward Jones
Aric Sharp	Quincy Medical Group
Randy Stocker	Merrill Lynch/Great Debate Books
Jason Stratton	Advance Physical Therapy & Sports Medicine
Eric Thomas	ETC ComputerLand

Staff

Amy Looten	Executive Director
Mary Effrein	Office Manager

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Business Promotion: Advertising

Chamber Bucks

The Chamber Bucks program is a gift certificate program that allows the recipient to use Chamber Bucks instead of cash at participating Chamber businesses. An average of \$70,000 worth of Chamber Bucks are sold annually. The Chamber of Commerce will reimburse the business full face value of the certificate accepted, less a 50-cent handling fee. Nearly 75 Chamber businesses accept Chamber Bucks.

Dogwood Parade

The annual Dogwood parade is the first weekend in May. Thousands of onlookers see your company if you participate in the parade.

Membership Directory

The Quincy Area Chamber of Commerce Membership Directory contains information about Quincy's history, tourism and culture, shopping and dining, homes, recreation, schools, and, of course, business. All Chamber members are listed and larger advertisements are available through the *Quincy Herald-Whig* newspaper, our partner in this project. The Membership Directory is distributed to all Chamber members, potential members, and potential and new residents.

Newsletters

The Quincy Area Chamber of Commerce printed newsletter, *UPDATE*, is published on the first Monday of every month. Mailed to more than 850 Chamber businesspersons, it contains valuable information on upcoming events, member news, legislative issues and announcements. You can advertise in the newsletter by placing a full-page flyer, a business-card-size ad or submitting an announcement for our Member News section.

To keep members up to date, we publish a weekly e-newsletter, the *Mini Update*, every Tuesday. Advertisements are also available in this publication, which is sent to nearly 1,200 businesspersons.

Phone Referrals

The Quincy Area Chamber of Commerce receives numerous phone calls daily inquiring about companies that provide specific services. The Chamber refers members first. The more we know about your business, the better we can refer you!

Ribbon Cuttings

What better way to show off your new, newly remodeled, or relocated business than with a free ribbon cutting? Businesses 60 days old or younger will be featured in the *Quincy Herald-Whig* newspaper.

www.quincychamber.org

We are the door to the community. Thousands of people visit the Chamber's website annually. Chamber members are listed on our site with links to your company website. Larger sponsorships are available to make your company stand out above your competition.

Business Promotion: Networking Events

The best and most effective way to use your Chamber membership is to network with your fellow Chamber members. The Chamber of Commerce hosts many events throughout the year that connect Chamber members with other Chamber members. Business Before and After Hours events, the Annual Meeting, the Golf Outing and others all provide an opportune time for Chamber members to converse with each other and to talk about their various businesses.

Annual Meeting

The Quincy Area Chamber of Commerce holds its annual meeting in mid-January of each year. The luncheon event includes the annual induction ceremony for the Chamber's Business Hall of Fame honorees.

Business After/Before Hours Events

The Quincy Area Chamber of Commerce schedules two networking events each month at various business locations. Free for Chamber members and their guests. Hosts have the opportunity to show off their place of business.

Golf Tournament

This annual 18-hole scramble Golf Tournament draws 144 golfers in September.

First Bankers Trust Company/First Bankers Trust Services Ladies of the Chamber Golf Tournament

This annual 9-hole scramble Golf Tournament draws 80 ladies in June.

Legislative Roundtables

Legislative luncheons bring legislators and business owners together to share information, requests and concerns.

Speed Networking

Speed networking is a quick and effective way to meet up to 19 prospective clients in only one hour. Only one person per industry may register.

Trap Shoot

A networking event for hunting and shooting enthusiasts.

Women's Networking Group

Networking at its best! This small group of 25-30 business women meets monthly to discuss their products and services and get acquainted with other women in business.

General Services

Business Counseling

The Service Corps of Retired Executives provides counseling to entrepreneurs who wish to open a business and to those who have recently opened their doors. Members provide advice on writing and managing a business plan, marketing, inventory, billing, and anything a business owner needs to consider to start or maintain a new business.

Educational Programs

The Chamber hosts a variety of educational programs throughout the year from free brown-bag luncheon seminars conducted by local experts to longer seminars offered by national experts.

Export Declaration Papers

The Chamber of Commerce can serve as verification that your product was made and shipped from Quincy, Ill. This service is free to members.

Information

We have area statistics, city and state maps, phone books, tourist information, lists of service organizations and area clubs, legislative information and more. If we don't have it, we'll try to help you find it!

Loaned Equipment

The Chamber has an LCD projector, overhead projector, and screen that are available on a first-come, first-serve basis.

Membership Lists

As a member of the Quincy Area Chamber of Commerce, you can receive an updated membership list at any time, free of charge. E-mail addresses are not shared.

Notary Public

Mary Effrein, Chamber Office Manager, is a Notary Public; her services are free.

Sales Tax Charts

Charts that show 7.75% sales tax for the City of Quincy or 6.25% sales tax for Adams County are available.

Stolen Check Alert System

This program, offered with assistance from the Quincy Police Department, alerts businesses not to accept checks that have been reported missing or stolen.

Third-Class Postage Privilege

The Quincy Area Chamber of Commerce has a third-class postage permit that can be used by members. This permit would cost individual businesses approximately \$190 per year. Postage savings on mailings more than 200 pieces is almost 50%.